

<u>Origin Terminal Handling Charge - New Zealand exports</u>

05th October 2020

Dear Valued Customers,

We will be implementing an Original Terminal Handling Charge (OTHC) on all New Zealand exports from 01st January 2021. Such a surcharge is already in place from other ports serviced throughout our network and an inbound surcharge is already levied on our imports into New Zealand from the Pacific Islands. The OTHC will be a separate surcharge and billed to the party that currently receives the other origin surcharges.

The introduction of the OTHC on the New Zealand export trades will require an adjustment of ocean freight rates from New Zealand so that the overall impact on a shipment booked on our services is cost neutral.

We appreciate that for those of you supplying or buying on an FOB basis the introduction of an OTHC on New Zealand exports will require some adjustment to your pricing, hence why we are providing an extended notice period to allow the necessary time to do this.

The OTHC will be levied on New Zealand Exports across all trades from the 01st January 2021 as follows:

20'dry exports	NZD 250 per 20'
40'dry exports	NZD 350 per 40'
20'reefer exports	NZD 300 per 20'
40'reefer exports	NZD 400 per 40'

Break bulk exports NZD 15 per revenue tonne

The THC on import cargo from the Pacific Islands into New Zealand will also be aligned at the same level as the OTHC mentioned above, also from 01st January 2021.

Your local representative will be in touch with you to discuss the OTHC and the adjustment to your ocean freight rates.

Thank you for your continued support.

Yours sincerely,

Pacific Direct Line

PACIFIC DIRECT LINE LTD IS AGENT FOR PDL INTERNATIONAL PTE LTD, SINGAPORE

